

June 16, 2010

To whom It May Concern:

This letter of reference is written on behalf of Villarruel Architects, Inc. OCCAM Networks has worked with this architectural firm for more than three years on a variety of construction projects for our Corporate Headquarters in Goleta, California.

Specifically, Villarruel has provided design, construction documents, construction support and inspection services for our current facility consisting of a 60,000 SF two story tenant improvement, new elevator, new handicap accessible restrooms, new kitchen and coffee lounges, assistance with our new technology upgrades, exterior building and landscaping improvements, patio and patio wall improvements, satellite dish plans, replacement of our air conditioning equipment, and other miscellaneous projects.

They listen to our needs and provide excellent service. They are very effective at working with contractors, and our staff has found the architects and support personnel very accommodating to our requests and needs. They have always provided a quick response to any request and have made themselves available.

Villarruel Architects, Inc. also has a good working relationship with the City of Goleta, and are able to get our projects approved relatively quickly. We have been very pleased with the final outcome of each project.

We would highly recommend Villarruel Architects, Inc. as an exceptional architectural firm for future projects, since they have gotten our projects completed on time and budget and have proven dependable in all of our interactions.

Please feel free to contact me at (805) 570-8730 if you have any questions.

Sincerely,



Russell J Sharer
VP, Marketing